

INVITATION TO TENDER FOR Value Chain Analysis and Business Model development for the  
Manica Agro-Food Centre (CAAM). Manica Province, Mozambique CIG-9904219413  
FAQ  
(Last update 1-09-2023)

1. Regarding the Key experts the instructions request " a copy of employer certificates or references, or signed copies of consultancy or labour contracts, proving the professional experience indicated in their CVs". That said, we would like to request the waiving of that requirement and replace it by the obligation of supplying in each CV all contact details of previous employment and professional experience.
2. We have noted your request in the point 4.1, subpoint 3(b) of the Instruction to Tenders to provide a copy of employer certificates or references, or signed copies of consultancy or labour contracts, proving the professional experience indicated in the CVs of Key experts. Would you accept as valid proof only indicate the name and contact details of references, or do you need signed reference letters from each employer?

As stated in the point 4.1, subpoint 3(b), the tender must submit, as part of the technical offer, a copy of employer certificates or references, or signed copies of consultancy or labor contracts, proving the professional experience indicated in the CVs of Key experts.

3. Is the absence of prior experience in Mozambique an absolute disqualifying factor, or is it something that we can address within the context of our application?

As stated in the Additional Information to Contract Notice's document, in the point 16 (Selection Criteria), sub-point 2 (Professional Capacity), and as expressed in the Errata Corrige published on the 1<sup>st</sup> of September 2023, the candidate must have experience in Sub-Saharan African countries. The reference period which will be considered will be the last three years preceding the submission deadline.